Array's AVX Series Network Functions Platforms Receives Channelnomics Networking Innovation Award

Innovative virtualization architecture addresses the most difficult challenges faced by MSPs delivering managed virtual networking and security services

Milpitas, CA – Dec. 17, 2018 – Array Networks Inc., the network functions platform company, today announced that the company's AVX Series Network Functions Platforms have received a 2018 Channelnomics Innovation Award (CIA). Now in their third year, the CIAs recognize the most innovative vendors, solution providers and distributors that support channel partners throughout the US. The hybrid architecture of Array AVX platforms is unique in the industry and supports significant service differentiation, particularly for Managed Service Providers (MSPs) and other channel partners interested in providing managed networking and security services.

As Channelnomics explained, "This year's awards are designed to single out those who understand the channel evolution journey only too well; who have already put their stake in the ground when it comes to being known as a leader in innovation; and who know that if they are going to retain their spot in the channel, they have to work for it in order to ensure they stay relevant to their customers."

AVX platforms (a) provide the software-centric agility of virtualization while retaining the guaranteed hardware performance of a network appliance, (b) abstract and automate complex provisioning tasks to reduce deployment time from months to minutes, (c) provide a vendor-neutral platform that supports Array VAs, third-party VAs and open source VAs at scale, and (d) drive down the cost of hardware and software, as well as space, power, cooling, cabling and provisioning.

Similar to what Nutanix has done for storage and compute, the AVX Series does the same for networking and security services by providing an easy-to-use, high-performance platform that MSPs and other channel partners can use for SSL VPNs, ADCs, WAFs, NGFWs and other networking and security applications. The AVX is built specifically to handle the unique requirements of security and networking virtual appliances. It is an ideal platform for MSPs that need the agility of virtualization, but also would like to offer lucrative Service Level Agreements (SLAs) in order to differentiate and maximize revenues.

"The AVX Series network functions platform can help reduce CAPEX, consolidate networking and security layers, and provides a vendor-neutral platform that facilitates the creation of new service offerings and new channel sales models," said Paul Andersen, vice president of sales and marketing for Array Networks. "This award is about more than just technical innovation. It is a testament to the hard work of our team and the vision of our leadership. We're very proud of the AVX family and we're looking forward to adding to it in 2019."

About Array Networks

Array Networks, the network functions platform company, solves performance and complexity challenges for businesses moving toward virtualized networking, security and application delivery. Headquartered in Silicon Valley, Array addresses the growing market demand for Network Functions Virtualization (NFV), cloud computing, and software-centric networking. Proven at more than 5,000 worldwide customer deployments, Array is recognized by leading analysts, enterprises, service providers and partners for pioneering next-generation technology that delivers agility at scale. To learn more, visit: www.arraynetworks.com.

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