



FOR IMMEDIATE RELEASE

Envoy Data to Offer Array's Hyperconverged Networking & Security Solutions, Targets Evolving Reseller, Managed Service Provider & Enterprise Needs

Array Networks' AVX Series gives MSPs and enterprises the agility of virtual appliances with the performance of dedicated hardware; enables data center consolidation and innovative security solutions

Milpitas, CA and Gilbert, AZ – June 26, 2018 – [Array Networks Inc.](#), the network functions platform company, today announced that [Envoy Data Corporation](#) (EDC) has added Array's Network Functions Platform to its solution portfolio for MSP and reseller partners. EDC is a value-added stocking distributor of IT solutions for security and data centers, and the Array AVX Series Network Functions Platform offers Envoy a distinct advantage in addressing the evolving needs of their reseller, managed service provider (MSP) and enterprise customers.

The [AVX Series](#) is a hyperconverged platform specifically designed to support the needs of networking and security virtual appliances. While application workloads run well in standard virtual environments, the performance of security and networking virtual appliances typically suffers due to resource contention and a lack of SSL processing resources. The AVX Series provides dedicated interface, memory, compute and SSL resources per instance, which delivers the performance of dedicated appliances with the agility of virtual environments. In addition, Array's AVX Series automates and abstracts the complexity of virtualization, allowing networking and security virtual appliances to be deployed in minutes – rather than days, weeks or months.

With the AVX Series, Envoy's reseller and MSP partners gain a purpose-built platform for data center consolidation and service creation. Each AVX Series can support multiple virtual appliances from any best-of-breed or open source networking and security vendor. Benefits include reducing rack space, power and cooling costs, aligning infrastructure spend with customer demand, maintaining SLAs and the ability to seamlessly scale up, scale out or repurpose capacity in response to customer churn or changing requirements.

In addition to offering Array's Network Functions Platforms, EDC offers an extensive range of services for resellers, including pre- and post-sales support, field sales support, and exceptional customer service.

"For more than 25 years, EDC has been a leading independent distributor of data-center products, and has developed an extensive global network of manufacturers, value-added resellers and MSPs," said Brett Ciraulo, VP of Sales at Envoy Data Corporation. "Array's Network Functions Platform is a great fit for our channel, offering new options for MSPs and enterprises, and for security solutions in particular."

"EDC has built a great reputation as a full-service independent distributor, and we're very excited to partner with them to provide new options for their MSP and channel partners," said Paul Andersen, VP of Sales and Marketing for Array Networks. "Our Network Functions Platform has received high interest

and acceptance from a growing list of customers and reseller partners, and we look forward to working with EDC and their resellers to help address MSP and enterprise challenges.”

About Array Networks

Array Networks, the network functions platform company, solves performance and complexity challenges for businesses moving toward virtualized networking, security and application delivery. Headquartered in Silicon Valley, Array addresses the growing market demand for network functions virtualization (NFV), cloud computing, and software-centric networking. Proven at more than 5,000 worldwide customer deployments, Array is recognized by leading analysts, enterprises, service providers and partners for pioneering next-generation technology that delivers agility at scale. To learn more, visit: www.arraynetworks.com.

About Envoy Data Corporation

Envoy Data Corporation is an industry-leading, specialty distributor of IT security solutions and manufacturer of industrial storage products, offering the most cutting-edge products in encryption, network security, IoT security and solid state storage. Envoy Data’s end-to-end security solutions and services fit any size organization's security needs – helping businesses, government agencies and healthcare entities meet compliance regulations and ensure peace of mind by securing sensitive information. On the web: <http://www.envoydata.com>

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